

FAQ, Frequently Asked Questions

Send us your questions and we will add them to our list, if a FAQ. This is a service provided for our VAR community.

Q: Does PVC leach into the sample as well as absorb product being sampled?

A: ESP's medical grade PVC is the same PVC used in the manufacturing of catheters, used in medical procedures. Our PVC is equal to Polyethylene properties. Recently ESP ran the most extensive spike test available, under method 8260B and 8270. Results on our PVC were equal to polyethylene, in all areas recognized.

In addition the time that the disposable bailer comes in contact with the sample is not long enough to cause any adverse reaction. Thus resulting in a no cross contamination issue. Test results are available for your company upon request.

Q: The ClearView PVC bailers are not weighted, how well do they sink?

A: They sink as well if not better than any single weighted bailer on the market to date. PVC naturally sinks due to specific gravity in water. In addition ESP's ClearView bailers have no weights, to block the flow of the sample being taken or the purging of the bailer, which results in quicker sampling and purging time.

Q: Can I buy direct from ESP?

A: ESP provides only to authorized sales distributors called VARs. Reference our VARs/Distributors directory for a VAR nearest to you. Our authorized VARs have other products you may need in the field, thus cutting down on time and extra shipping charges, your company may have to pay. Our VARs are also well equipped to service the end user in the field. You may also call and we can help you locate the VAR nearest to your need.

Q: I am the purchasing agent for a large Environmental Engineering firm. We have over 20 locations. I was wondering if you offer national contracts?

A: We do offer national contracts through VARs. It is simple for you to purchase through your VAR of choice. All product is shipped direct with quantities and volume as the negotiating variables.

Q: I have been using a Polyethylene micro bailer, which always seems to be bowed thus, causing the bailer to hang up occasionally. Last week I had poly hang up and lost it in the well. Do you make a micro bailer and does it bow, like the ones I have been using?

A: ESP manufactures .46" and .70" bailers in three and four foot lengths. Our micro bailers are made of the highest quality medical grade PVC. This allows the bailers to maintain its shape, deterring the bailer from bending and hanging up in the well. In addition Geoprobe had tested ESP micro bailers and said, "the micro bailers work great and retrieved full samples without hanging up."

Q: I love to use your Clear-View bailers and have learned that you need to occasional unseat the ball. Not that it is a big deal but do you have any ideas for me to keep the ball from doing this?

A: Great question! But, you will not have to worry about that any more. Recently, we made a mold change, which resulted in NO sticking of the ball ever again.

Q: My company has been using all different types of locking plugs over the years. Recently we received a sample of your T- Plug. How does your plug differ from other plugs?

A: First of all our locking I.D. plug truly locks the well. I challenge any one to prove otherwise. In addition our plug is manufactured out of a glass reinforced polymer, for additional strength. We incorporated a large wing nut design, for ease of installation and removal. The plug is water tight, florescent orange (helps locate well) and are priced to you save money.

Q: I am an Owner of a company that resells many different brands of bailers and have experienced a decline in bailer sales. As a manufacture have you experienced the market slowing down?

A: I can understand your concern, due to the large profits in bailer sales. The decline you may be experiencing, is most likely a direct result of competing with direct selling manufactures, whom products you are stocking and selling. That's right, all that hard work down the drain. ESP is the only manufacture that offers clear PVC, polyethylene and Teflon. In addition, ESP will give you a signed promise that we will not sell direct to your customers. I welcome you to call for additional information on how to become an ESP VAR.

Q: I have been using your bailer for three years and must say they work very well. My question to you is, do you offer the Clear-View in larger sizes for greater volumes?

A: Yes we do. We have Clear-View Bailers in 1.5' x 4' and 7' sizes. Also we have 3.33" x 3' that holds up to 5100 ml. Give one of our VAR's a call for a sample and/or for additional information.

Q: I have a well with about a foot of hydrocarbons to recover. Do you have an inexpensive means of retrieving that product?

A: ESP offers a hydrocarbon recovery bailer. We use a polyethylene ball, which floats in water, but sinks in hydrocarbons. Example; When you lower the bailer in the well and capture both water and hydrocarbons, the bailer will release the water, but will capture hydrocarbons to be removed.